

# GIANFRANCO ENRICO ATZENI

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Dipartimento di Scienze Economiche e Aziendali  
Università di Sassari  
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## Education

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1997-98: Post-Doc at University of Bergamo, Italy  
1996: PhD in Economics at University of Sassari, Italy  
1993: Master of Science in Economics at University of York, UK  
1991: Bachelor in Economics and Business, University of Cagliari, Italy

## Current Position

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Jul. 2011-: Associate professor in Economics, Università di Sassari (University of Sassari, Italy)

## Other Affiliations

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1999-: Center for North-South Economic Research, Universities of Cagliari and Sassari (CRENoS), Italy

## Previous Position

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1999-2011: Assistant Professor, University of Sassari, Italy

## Academic duties

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2018-: Competence Center ARTES 2.0: Coordinator of Training Node Università di Sassari  
2017-: Member of "Commissione Paritetica Studenti-Docenti".  
2013-: Member of the Firm Incubator Center of the University of Sassari.  
2009-: Member of the Scientific organizing panel of IBEO (Workshop on Institutions, Individual Behaviour and Economic Outcome). with William Addessi, Fabrizio Adriani, Fabio Cerina, Luca Deidda, Alessio Moro, Massimo Morelli, Ettore Panetti, Dimitri Paolini.  
2007: Consultant for the Socio-Economic Plan of Parco Nazionale dell'Asinara (Sardinia, Italy)  
2002-: Committee member for the selection of PhD candidates and examiner.

## Visiting Positions

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2018-19: University of Manchester - Dep. of Economics  
2016-2017: University of Leicester - School of Business  
2014-2015: University of Leicester - Dep. of Economics  
2013: Universidad Carlos III Madrid (Spain) - Depart. Estadística, from 1st March to 30th June  
2012: Universidad Carlos III Madrid (Spain) - Depart. Estadística, from 1st March to 15th July

## Refereeing

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Managerial Finance, International Review of Economics and Finance, Tourism Management, Regional Studies, International Journal of Electronic Banking, Information Economics and Policy.

## Research Interests

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**Applied econometrics:** Econometric modeling of firm financing selection process, selection and self-selection models; Technology adoption and the effects on firm productivity. Treatment effects of subsidies on ICT.

**Environmental Economics:** Choice experiments on tourism development and environmental protection.

**Financial markets imperfections:** Asymmetric information and financial constraints, credit rationing and RD financing, signalling effect of collateral in financing process.

**Theory of Investment:** Simultaneous equation models for firms' financial and real decisions on firm level data. Impact of exchange rate volatility on investment decisions.

## Published and Forthcoming Articles in Referred Journals

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IRIS page: [https://iris.uniss.it/browse?type=author&authority=rp01775sort\\_by=2order=DESC#.V9wZyfl964Q](https://iris.uniss.it/browse?type=author&authority=rp01775sort_by=2order=DESC#.V9wZyfl964Q)

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2020 - Policy design for climate change mitigation and adaptation in sheep farming: insights from a study of the knowledge transfer chain, with Giovanni Battista Concu, Marta Meleddu and Marco Vannini. RR in Environmental Science and Policy.  
2012 - Conflicting preferences among tourists and residents, Tourism Management, Vol. 33 (6), p. 1293-1300, with Giovanni Battista Concu.

2008 - The effects of grant policy on technology investment in Italy, Journal of Policy Modelling - Volume 30, Issue 3, May-June 2008, Pages 381-399, with Oliviero Carboni

2007 - Ordinamenti dimensionali d'impresa attraverso metodologie multiple classifier systems (MCS), Economia e Politica Industriale - n. 4, with Daniele Porcheddu and Emanuele Bicego

2007 - Epidemiology, visual outcome, and hospitalisation costs of open globe injury in Northern Sardinia, Italy, in Ophthalmic Epidemiology, Volume 14, Issue , pages 299 - 305, with Antonio Pinna, Pierpaolo Patteri and Marco Salvo

2007 - RD investment, Credit Rationing and Sample Selection, Bulletin of Economic Research, Blackwell Publishing, vol. 59(2), pages 149-178, with Claudio Piga

2006 - The Effects of Subsidies on Investment: An Empirical Evaluation on ICT in Italy, Revue de l'OFCE, N. 97 bis, pp 279-302, with Oliviero Carboni

2006 - ICT productivity and firm propensity to innovative investment: Evidence from Italian microdata, Information Economics and Policy, Elsevier, vol. 18(2), pages 139-156, June, with Oliviero Carboni

2004 - ICT productivity and Human Capital: the Italian North-South Duality, Rivista di Scienze Economiche e Commerciali, vol. 51, pages 265-284 with Oliviero Carboni

2003 - Investment and Exchange rate uncertainty, Journal of Policy Modelling, Elsevier, vol. 25(8), pages 811-824, November, with Vincenzo Atella and Pierluigi Belvisi

## Book Chapters

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2019 - Le carriere degli universitari in Sardegna: abbandono degli studi tra il primo e il secondo anno, In: Bianca Biagi (ed.): Economia della Sardegna: 26 rapporto 2019. CAGLIARI, Arcadia Editore, ISBN 9788868512231.

2018 - La mobilità degli studenti universitari sardi. In: Silvia Balia (ed.) 'Economia della Sardegna: 25 rapporto 2018. CAGLIARI: CUEC, ISBN 9788893860680.

2017 - Il programma di microcredito in Sardegna. In: Silvia Balia (ed.) 'Economia della Sardegna: 24 rapporto 2017. CAGLIARI:CUEC, ISBN: 9788893860307

- 2015 - Domanda e offerta di credito: alcuni suggerimenti per politiche regionali. In: Fabio Cerina (ed.), *Economia della Sardegna: 22 rapporto 2015*, pp. 40-42, CUEC, CAGLIARI ISBN: 978-88-8467-923-0.
- 2012 - La performance delle società di capitali in Sardegna. In: Giovanni Sulis (ed.), *Economia della Sardegna: 19 rapporto 2012*. p. 26-33, CUEC, CAGLIARI ISBN: 9788884677372.
- 2011 - La fruizione turistica dei parchi. In: Rinaldo Brau (ed.), *Economia della Sardegna: 18 rapporto 2011*. p. 10-107, CUEC, CAGLIARI, ISBN: 9788884676627.
- 2007 - Tutela ambientale e sviluppo turistico secondo i residenti ad Alghero, in *L'estate al mare*, L. Punzo e S. Usai eds., McGraw-Hill, with Nanni Concu
- 2001 - Verso un cambio stabile: quali effetti sugli investimenti delle imprese italiane?, in B. Quintieri (eds.), *Il Mulino*, Bologna, with Vincenzo Atella and Pierluigi Belvisi
- 2000 - Decisioni di investimento delle imprese esportatrici e stabilità del cambio: quali imprese si avvantaggiano nell'area dell'Euro?, *Confindustria - International Output*, la PMI del Nord Sardegna per i mercati esteri

## Working Papers

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- 2016 - Asset exemption in entrepreneurs' bankruptcy and the informative role of collateral, *Contributi di Ricerca CRENoS*, n. 2016/13 (with Pasqualina Arca and Luca Deidda)
- 2015 - Access to microcredit and borrowers' behavior: Evidence from Sardinia, *Contributi di Ricerca CRENoS*, n. 2015/18 (with Francesco Chessa, Luca G. Deidda, Malika Hamadi, Stefano Usai)
- 2015 - Are fish-eating birds catches always a concern for fishers? Interactions among cormorants, fishers and wholesalers in oligopolistic markets (with Paolo Briguglio)
- 2015 - The signaling role of trade credit on loan contract: an endogenous switching approach (with Pasqualina Arca and Luca Deidda)
- 2014 - Are discouraged borrowers credit rationed? (with Pasqualina Arca and Luca Deidda)
- 2013 - Economics of bankruptcy exemption: Signaling value of collateral, cost of credit and access to credit, *Contributi ricerca CRENoS* n. 2013/02 (with Pasqualina Arca and Luca Deidda)
- 2006 - Regional disparities in ICT adoption: an Empirical Evaluation of The Effects of Subsidies in Italy, *Contributi ricerca CRENoS* n. 06/08 (with Oliviero Carboni)
- 2005 - RD investment, Credit Rationing and Sample Selection, *Discussion Paper Series 2005\_6*, Economics Dept, Loughborough University, (with Claudio Piga)
- 2004 - ICT productivity and firm propensity to innovative investment: learning effect evidence from Italian micro data, *Contributi ricerca CRENoS* n. 04/14 (with Oliviero Carboni)
- 2003 - Will the euro be beneficial on firms investment behaviour? An empirical investigation on a panel of Italian firms, *CEIS Working Paper*, No. 180. (with Vincenzo Atella and Pierluigi Belvisi)
- 2003 - Credit Rationing in High-Tech Firms and Sample Selection, *Contributi ricerca CRENoS* n. 03/04 (with Claudio Piga)
- 2001 - The economic effect of ICT: firm level evidence from the Italian case, *Contributi ricerca CRENoS* n. 01/14 (with Oliviero Carboni)

## Other Publications and Research Reports

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- 2005 - Finanziamento dell'innovazione e uso della conoscenza scientifica in Italia, *Impresa Stato*, n.75 con Riccardo Marselli e Marco Vannini
- 1999 - CIRIEC (Centro Italiano di ricerche e di informazione sull'economia pubblica, sociale e cooperativa) *Rapporto di ricerca sul credito in Sardegna*, (with Patrizia Puggioni and Silvia Sotgiu).
- 1998 - *Struttura e performances economico-finanziarie e commerciali dei produttori di formaggi ovini tipici della Sardegna*", in *Universit di Sassari - Istituto Economico ed Aziendale - Quaderno n. 3*, a cura di Gilberto Ghilardi.
- 1998 - *Universit di Bergamo - Facolt di Economia - Research paper on: La non-crescita nell'Africa Sub-Shariana - "Lo sviluppo economico dell'Africa Sub-Sahariana negli anni Novanta: riflessioni critiche sui modelli di riforma"*, (with Oliviero Carboni).
- 1997 - *Universit di Sassari - Istituto Economico ed Aziendale - Le cause della non crescita nell'Africa Sub-Sahariana e il caso del Mozambico*, (with Oliviero Carboni).
- 1996 - "The Italian pharmaceutical industry through company account data: a model of real and financial factors demands on disaggregated data" report in the research project: *Human Capital and Mobility: Cost Containment in the Pharmaceutical Industry*, (with Vincenzo Atella).
- 1994 *University of York - MSc. Dissertation - "A model of demand for debt financing in firms facing capital market imperfections"*.
- 1994 *University of York - MSc. Project: "Financial constraints and investment behaviour in a sample of British firms"*.
- 1993 - *Indicatori di performance economica e finanziaria, e decisioni di investimento per un campione di imprese farmaceutiche*, in *Report on: "Servizi e Strutture per l'internazionalizzazione delle imprese italiane e sviluppo delle esportazioni"*, ISPE, (with Vincenzo Atella)

1993 - Restrizioni finanziarie ed investimento per un campione di imprese farmaceutiche: 1985-90, in Report on: "Servizi e Strutture per l'internazionalizzazione delle imprese italiane e sviluppo delle esportazioni", ISPE (Istituto di Studi per la Programmazione Economica)

1992 - Analisi economica e finanziaria del settore farmaceutico, in Report on: "Servizi e Strutture per l'internazionalizzazione delle imprese italiane e sviluppo delle esportazioni", ISPE (Istituto di Studi per la Programmazione Economica)

## Presentations at Conferences

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ASSET 2015 - Annual Conference, Granada (Spain), 12-14 November, 2015.

Workshop on Institutions, Individual Behaviour and Economic Outcome, Dipartimento di Architettura, (Alghero), 20th-29th June, 2015.

IFABS 2014 - 6th IFABS Conference on Alternative Futures for Global Banking, Lisbon (Portugal), 18th-20th June 2014.

ASSET 2013 - Annual Conference, Bilbao (Spain), 7-9 November, 2013.

Workshop on Institutions, Individual Behaviour and Economic Outcome, Porto Conte Ricerche, Tramariglio (Alghero), 23th June-1st July, 2013.

CNRS-GREDEG e OFCE Competition, Innovation and Productivity: Empirical Evidence from Firm-level Data, Sophia Antipolis, Nice, France, 19-20 December 2005

University of Barcelona - Knowledge and Regional Economic Development" Conference, Barcelona, Spain 0911, June 2005

Industrial Organization Society International annual conference, Kellogs School of Economics, Chicago, US, 23-24 April 2004.

University of Cagliari and University of Corse Workshop on European Economic Integration and possibilities for peripehral regions in the Mediterranean area Sassari, Italy, 10-11 May 2003.

Universit di Sassari Long Run Structural Changes in the European Union Regions, Sassari, Italy, 6-7 November 2003.

CNR-SIE - Economic Integration and Growth Differencies, Cagliari, Italy, 6,7 July 2001

## Teaching

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1999-: University of Sassari, Industrial Organization, Principles of Economics, Economic Policy, Microeconomics of Banking, International Economics, Econometrics.

2000-2007: University of Sassari, Postgraduate studies in Education (Scuola di Specializzazione per gli Insegnanti della Scuola Superiore, SISS), Teaching of Economics

2003-2005: University of Sassari, Regulation and Antitrust

2006-2007: University of Perugia, Industrial Organization

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Autorizzo il trattamento dei miei dati personali ai sensi del Decreto Legislativo 30 giugno 2003, n. 196 Codice in materia di protezione dei dati personali.

Last updated: February 17, 2020